

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 7, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$71,282	28
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$38,280	22
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$27,704	15
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,610	5
Borosak, William J. Jr.	Secure Financial Group, LLC	\$23,528	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$18,935	10
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$17,832	6
Barta, Devin M.	Barta Insurance Agency	\$17,699	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$15,527	5
Ahlbum, Tim	Health Coverage Solutions	\$14,244	4
AmeriLife		\$13,139	13
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$10,944	1
Silver Producers (\$5,000 - \$10,000)			
Clark, John W.	Senior Solutions Insurance Agency	\$9,815	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,731	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,007	7
Schwartz, Scott J.	Insurance Protection Services	\$8,879	1
Rosati, Lisa	Rosati Insurance Agency	\$8,580	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$7,812	1
Weinfeld, Shia	Weinfeld Insurance Agency	\$7,776	1
Senior Insurance Marketing, Inc.		\$7,480	4
Ahmed, Nur N.	Ahmed Insurance Agency	\$7,008	4
James M. Gray, Inc.		\$6,948	3
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,840	2
Hoyek, Pete N.	Hoyek Insurance Agency	\$6,672	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$6,491	2
Mangini, Nicholas L.	Mangini Insurance Agency	\$6,443	2
Edwards, Jackson IV	Edwards Insurance Agency	\$6,396	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$6,383	2
Jacobson, Sandy A.	Jacobson Insurance Agency	\$6,288	3
Aberman, Howard S.	Aberman Insurance Agency	\$5,963	1
Benefit Plans of America, Inc.		\$5,797	4
Miller, Michele M.	Miller Insurance Agency	\$5,696	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,596	4
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,244	2
Fekete, Eli	Fekete Insurance Agency	\$5,112	1

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Bronze Producers (\$2,500 - \$5,000)

Chacon, Cesar	The Insurance Hub	\$4,912	3
Friedman, Michael D.	Friedman Insurance Agency	\$4,656	2
Centerstone Insurance & Financial Svcs.		\$4,161	2
Elite Insurance Partners, LLC		\$4,128	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$3,948	1
Borchers, Joseph H.	Borchers Insurance Agency	\$3,880	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$3,816	2
Jetter, Art	Art Jetter & Company, Inc.	\$3,800	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,647	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,597	5
Bowes, Rick	Bowes Insurance Agency	\$3,564	1
Hale, Darwin	Hale Insurance Agency	\$3,480	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,456	2
Green, Laurie A.	Green Insurance Agency	\$3,276	1
Jones, John A.	Jones Insurance Agency	\$3,192	2
Carran, John S.	Carran Insurance Agency	\$3,107	1
Sachs, Marion S.	Sachs Insurance Group	\$3,084	1
Holstein, Gerald K.	Holstein Insurance Agency	\$3,024	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$3,024	1
Nickel, Roger T.	Nickel Insurance Agency	\$3,008	2
Huskey, Goldie M.	Huskey Insurance Agency	\$2,976	1
Maisto, Stephen	Senior Health Solutions	\$2,940	4
Professional Group Plans, Inc.		\$2,930	3
Albrecht, Allen A.	Albrecht Insurance Agency	\$2,927	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Norgard, Chad M.	Norgard Insurance Group	\$2,759	1
Wohl, Gregory	Wohl Insurance Agency	\$2,759	1
DiFrancesco, Dante J.	DiFrancesco Insurance Agency	\$2,688	1
American Eagle Consultants, Inc.		\$2,543	6
Gholson, Neil	Gholson Insurance Agency	\$2,532	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

May 7, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Chard, Dani L.	\$10,965	Wiedersum, Bryan F.	\$10,944
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Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	\$9,216	Aarons, Neill	\$7,488
Graham, Christopher N., CLU	\$8,963	Hoyek, Pete N.	\$6,672
Schwartz, Scott J.	\$8,879	Kingsley, Beverly J.	\$6,240
Ahlbum, Jon	\$8,092	Moore, Daniel	\$6,120
Sheldon, Paul, CLU, ChFC	\$7,812	Aberman, Howard S.	\$5,963
Stevens, Jason	\$7,798	Holzman, Robert	\$5,592
Rosati, Lisa	\$7,788	Hatton, Catherine E.	\$5,232
Reisman, Jacob	\$7,776	Fekete, Eli	\$5,112

Bronze Producers (\$2,500 - \$5,000)

Peltz, Arnold	\$4,648	Eppy, Joseph	\$3,564
Bahlkow, Valerie J.	\$4,524	Levy, Mark A.	\$3,564
Ottovogio, Xiomara	\$4,188	Forrest, Phillip	\$3,563
Ewing, Deborah L.	\$4,187	Moise, Mcfaddin Jr.	\$3,540
Barta, Devin M.	\$4,139	Pearson, Joseph F.	\$3,480
Haass, David	\$4,128	Zeller, Margaret	\$3,480
Stevens, Ray	\$4,115	Gillard-Martin, Mary G.	\$3,444
Palmer, Casey V.	\$4,089	Mangini, Nicholas L.	\$3,359
Iglesias, Rafael A.	\$3,948	Brown, Matthew	\$3,338
Capierscho, Daniel E.	\$3,938	Edwards, Jackson IV	\$3,300
Friedman, Michael D.	\$3,888	Devlin, Monica D.	\$3,276
Siddique, Nayeem	\$3,888	Green, Laurie A.	\$3,276
Borchers, Joseph H.	\$3,880	Jaffe, Joseph A.	\$3,276
Altner, Robert M.	\$3,800	Neese, Alan P.	\$3,276
Benedeti, Juan C.	\$3,647	Ripoll, Glenn A.	\$3,276
Dolph, Frank B.	\$3,569	Kathrein, Joseph L.	\$3,252
Gruber, Arthur K.	\$3,567	Spink, Chad D.	\$3,252
Bowes, Rick	\$3,564	Alonso, Daniel	\$3,191

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Celorio, Silvia M.	\$3,191	Abbatiello, Vincent	\$2,916
Keating, Gizella	\$3,107	Dewalt, Geri B.	\$2,844
Butcher, Seth	\$3,096	Forthman, Elaine T.	\$2,844
Jacobson, Sandy	\$3,096	Langholtz, Eric	\$2,844
McGregor, Iyan L.	\$3,096	Risick, Meryl G.	\$2,844
Sachs, Marion S.	\$3,084	Sachs, Kerry	\$2,844
Schroeder, Zac	\$3,084	Brown, Christopher	\$2,843
Rush, Francine	\$3,060	Jones, John A.	\$2,808
Tabman, Jeffrey	\$3,040	Norgard, Chad M.	\$2,759
Savage, Gina	\$3,036	Vanhoesen, Curtis	\$2,759
Holstein, Gerald K.	\$3,024	Caravousanos, Jr G. J	\$2,688
Wilgus, Allison M.	\$3,024	Difrancesco, Dante J.	\$2,688
Huskey, Goldie M.	\$2,976	Trembicki, Kenneth A.	\$2,688
Albrecht, Allen A.	\$2,927	Woodard, Michael A.	\$2,676
Costanzo, Nicholas P.	\$2,927	Carrino, Christopher J.	\$2,532